DoubleVerify Global Insights 2017

GLOBAL BRANDS NEED GLOBAL SOLUTIONS



Media quality - the #1 issue impacting digital performance today.

Brand safety issues are rampant. Digital ad fraud isn't going away. Viewability is increasing...slowly.

More than ever, global marketers are demanding third party measurement and transparency across all their digital investments.

This report dives into a market-bymarket analysis of the challenges facing marketers with insights from **DoubleVerify on the current state** of global media quality over the last three quarters.

KEY INSIGHTS

DISPLAY

VIDEO

52% 59%

VIEWABILITY is improving...slowly.

FRAUD is still a thorn in the industry's side with video campaigns 2x worse than display.

in ad blocking due to **terrorism** content in ad blocking due to **inflammatory** news

Terrorist and political events have a direct correlation with fake news surges. The political climate matters. * during Q1



Fake news is a global problem with local impact.

fake news

surges in politically charged climates, flooding the digital ad market with unsavory opportunities.

It is imperative for global marketers to be vigilant of current events in their local markets and tailor their media quality authentication to ensure they are protected.

Inflammatory news increases on major news days. Terrorist and political events impact volume significantly.

Italy + 75% Germany + 16% France + 22% US + 10%

IN France

...around the 2017 election: volume more than doubled.

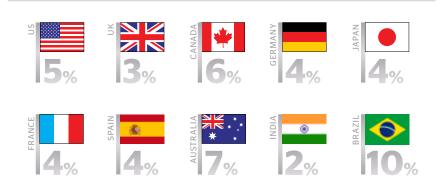
THE US

market is unique. Fake news & inflammatory political content continues to be a persistent concern. In March, DoubleVerify

blocked over 85 million ads

from serving adjacent to inflammatory news, **a 250% increase** from January 2017.

BRAND SAFETY ISSUES VARY BY COUNTRY...



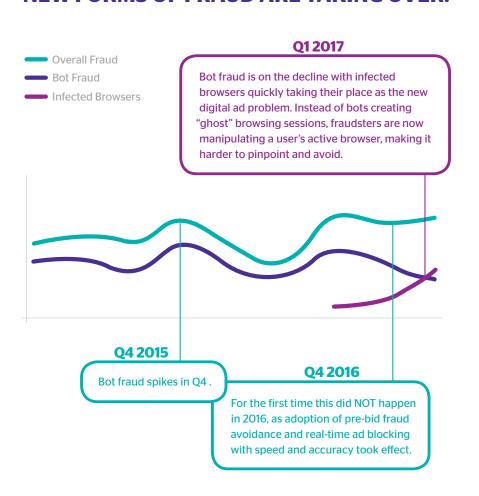
...AND BY MARKET

APAC	EMEA	LATAM	NORTH AMERICA
DISPLAY 5%	DISPLAY	DISPLAY 7%	DISPLAY 5%
VIDEO 14 %	VIDEO 9%	VIDEO 7%	VIDEO 6 %

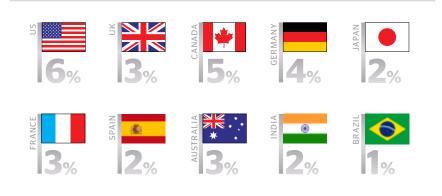


Bots are no longer the king of fraud.

NEW FORMS OF FRAUD ARE TAKING OVER.



FRAUD RATES BY COUNTRY



FRAUD RATES BY MARKET

APAC	EMEA	LATAM	NORTH AMERICA
DISPLAY 2%	DISPLAY 3%	DISPLAY 1%	DISPLAY 6%
VIDEO 13 %	VIDEO 8%	VIDEO 9%	VIDEO 10%



Viewability is better... but still has a long way to go.

DISPLAY VIEWABILITY

2015 FY

VIDEO VIEWABILITY

VIEWABILITY

is recognized as the foundation on which digital campaigns are built. With cross-screen advertising becoming increasingly important to global advertisers,

DV has seen a steady increase in viewable rates over time. However, there is still progress to be made.

We expect viewability to stay at the forefront of digital marketer concerns.

DISPLAY VIEWABILITY BY COUNTRY





















VIEWABILITY BY MARKET

-0	1		
APAC	EMEA	LATAM	NORTH AMERICA
DISPLAY 49%	DISPLAY 48%	DISPLAY 48%	DISPLAY 51%
VIDEO 20 %	VIDEO 56 %	VIDEO 51%	VIDEO 59 %



Trends to watch

A DIGITAL MARKETER'S 2018 GUIDE

CROSS-SCREEN MEASUREMENT

Cross-screen transparency will become imperative as mobile app and OTT advertising budgets increase. With this shift, the demands from marketers for acccountability on digital spend - regardless of device - will rapidly evolve.

ENGAGEMENT METRICS WILL RULE

Digital ad quality metrics will expand as ad tech and martech converge—from measuring the quality of an ad placement to measuring the quality of consumer engagement. Engagement metrics will encompass richer insights of consumer ad involvement as important indicators for overall ad performance.

MEDIA TRANSPARENCY WILL BECOME MAINSTREAM

Media transparency will become universal, as advertisers demand ubiquitous third-party measurement across all publishers, social sites, and programmatic platforms. Without exception, advertisers will demand the ability to measure the total quality of what's delivered, regardless of platform.

FAKE NEWS ISN'T GOING AWAY.

Global marketers can manage the predictability of fake news around political events, but also need to be prepared for the unexpected by using real-time campaign protection.

Global brands need global solutions.

Contact DoubleVerify today to learn how our global suite of services can improve your media quality.
global@doubleverify.com

